

2010 ROUNDTABLE DISCUSSION SERIES



"I have to tell you, I feel a little like I died and went to Credit Manager's Heaven this morning; it was so delightful to be surrounded by people who speak the same business language as I do. Thank you for inviting me and prompting me to go to the meeting, it was well-worth my time and it was a great group."

*- Debbie Coder, Chief Credit Officer
Noco Energy, Tonawanda, NY*

Please select each meeting you plan to attend. All meetings are from 8:30 - 10:00 a.m.

Credit Application Review

Date: August 24, 2010

Facilitator: Paul Haack, Manager-Client Services, Caine & Weiner

Meeting Location: Apple Holler, Sturtevant, WI

Credit vs. Sales

Dates: September 15, 2010

Facilitator: Jim Kiehm, SC Johnson & Son Inc.

Meeting Location: The Machine Shed, Pewaukee, WI

Making Customer Visits

Dates: October 6, 2010

Facilitator: Gerry Baccash, SC Johnson & Son Inc.

Meeting Location: Apple Holler, Sturtevant, WI

When Bankruptcy Occurs What Steps Do We Take to Perfect Our Claim

Dates: November 10, 2010

Facilitator: Jim Kiehm, SC Johnson & Son Inc.

Meeting Location: The Machine Shed, Pewaukee, WI

Handling Difficult Customers

Dates: December 1, 2010

Facilitator: Gerry Baccash, SC Johnson & Son Inc.

Meeting Location: Apple Holler, Sturtevant, WI

Meeting Locations	
Sturtevant Apple Holler 5006 S. Sylvania Avenue (West I-94 Frontage Road)	Pewaukee The Machine Shed N14W24145 Tower Place (I-94 & WI 164/Exit 294)
Cost per Meeting \$25, members, \$50, non-members One coupon per company	

CEU points and CCE recertification points are available for each meeting.

Name _____ Member # _____

Company _____ Address _____

City _____ State _____ Zip _____

Phone _____ Fax _____ E-mail _____

Check-Payable to NACM Midwest, and mail to: 3005 Tollview Drive, Rolling Meadows, IL 60008

Credit Card-Call Kathy Berendsen at 800-935-6226 ext. 6410 to make your payment.

All payments must be received one week prior to class start date.

Cancellation Policy: Cancellations must be received in writing, via fax, e-mail or mail, no later than one week prior to the class date to qualify for a full refund. Cancellations received later than one week prior to the class date DO NOT qualify for a refund of registration fees. Sorry, phone cancellations cannot be honored. A 20% surcharge applies to late registrations and rebooking. If you have any questions, please e-mail info@nacmmidwest.org.

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